

ANDREW A. CASES JR.

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PROFESSIONAL SUMMARY

Rising and aspiring residential/commercial real estate media professional with over a year experience in aerial photography and possess an FAA 107 Certified Remote Pilot license. I'm currently learning the art of interior real estate photography online and video editing through DaVinci Resolve software. I'm a retired Air Force Veteran with over 22+ years in the information and cybersecurity realm and decided to pursue a creative career in real estate, photography, videography, and digital cinematography. I possess the required media tools necessary for the position but prefer just to capture the footage and leave the editing process to a professional that specializes in that field. Additionally, I'm a Texas Realtor® and understand the business aspect of things and value customer service, communication, and timeliness on appointments & projects. I would like the opportunity to serve Land Up Reality + Investments and hopefully learn more about the land real estate investment side of this field.

My portfolio can be view here: <https://aacases3c39.myportfolio.com/> Thank you for your consideration.

SKILLS AND TECHNOLOGIES

- Aerial Drone Photography
- Still Photography
- Adobe Creative Cloud
- Customer Service
- Teamwork
- Budget Management

EDUCATION & CERTIFICATIONS

FAA 107, Certified Remote Pilot (for commercial operators) (License #4545918, July 2021)

Texas Realtor® (License #746390, October 2020)

B.S. – Information and Computer Science, Park University

CompTIA Certified Technical Trainer (CTT+)

CompTIA Network+ CE

CompTIA Security+ CE

CompTIA CySA+

Global Information Assurance Certification (GIAC) Security Essentials Certification (GSEC)

Global Information Assurance Certification (GIAC) Certified Incident Handler (GCIH)

Global Information Assurance Certification (GIAC) Security Leadership Certification (GSLC)

PROFESSIONAL EXPERIENCE

StepStone Realty
The Schrader Group
TREC Realtor®/Sales Agent (#746390)

October 2021 – Present
January 2021 – October 2021

- Highly effective Real Estate Sales Agent that has generated \$4,718,432 homes sales and supported 14 families during his time with StepStone Realty and The Schrader Group. Leads and clients were self-generated and cultivated; not hand provided by the brokerage.
- Focused on providing the best customer service and client engagement through effective communication, on-time or earlier appointment arrivals and expedited documentation transactions and coordination.
- Self-motivated and driven to establish new relationships with local builder developers, mortgage lending and title companies to generate sales for all parties involved.
- Certified FAA 107 Remote Pilot. Incorporated aerial drone skillset and utilized them to capture aerial photos increasing the sale of a property 68% faster than those listings without images.
- Developed innovative methods for lead generation and provided informative online seminar training sessions for potential clients looking to purchase a home.

Enlighten (subsidiary to Huntington Ingalls Industries)
Joint Cyber Command & Control (JCC2)
Cyber Security Architecture/Engineer & Product Owner

May 2022 – September 2022

- Directly supported operationalization of software application across the DoD globally and to assist in growth strategy for Big Data Platform (BDP) implementation across all services.
- Established, fostered, and strengthen relationships between company and with respective government program management office (PMO) through daily briefings, communication, and application improvement status reports.
- Translated customer requirements into a development backlog and oversee the evolution of a software product to meet client's operational needs, warfighter's mission objectives and contractual agreements.
- Developed customer relationships and performed in-person/online customer engagement demonstration sessions that ranged from system troubleshooting, technical training sessions, and solution design and engineering to ensure customer success.
- Supported identifying, pursuing, and capturing new business opportunities with the Department of Defense (DoD) and evangelizing company's software application.

688th Cyberspace Wing (688 CW) /
33d Network Warfare Squadron (33 NWS)
Cyber Operations Training Manager & Incident Response Analyst

May 2018 – March 2021

- Certified Incident Response Operator on the Air Force Cyber Defense (ACD) weapon system. Investigate malicious anonymous activity on the Air Force Information Networks (AFIN),

monitors 351 sensors and interdiction platforms and defend 9 Major Commands (MAJCOMs)/1M users from threats.

- Leads 11-member operations training flight of CSC employees, Sub-Contractors, Government Civilians and Military personnel for the training, development, and accountability of 180 cyber professionals.
- Managed \$977K training budget and acquired 120 courses for the development of 10 crew positions/190 operators across 5 organizations for the advanced skillsets and utilization of \$543M Air Force Cyber Defense (ACD) weapon system.
- Supervised the Quarterly Initial Qualification Training (IQT), Mission Qualification Training (MQT) and Familiarization (FAM) Course for new pipeline operators and ensured successful “Mission Ready” status of 190 ACD operators.

Defense Information Systems Agency (DISA) Europe
Cyber Fusion Analyst & Cyber Fusion Division Manager

June 2015 – May 2018

- Led 8-member DISA Europe’s Cyber Fusion/Hunt team in support of 4 sections/37 analysts executing 24/7 Defensive Cyber Operations (DCOs) for 4 Combatant Commands (CCMDs) in the European Area of Responsibility (AOR).
- Assess cyber threats & countermeasures via open/closed source intelligence to develop analytical and situational awareness threat briefing for EUCOM and AFRICOM sensor leadership. Synced Europe and global cyber operations/priorities and provided strategic site picture to CCMDs J3/J6.
- Managed 567 DISA Europe equipment assets worth \$2.2M across 3 site locations in Germany. Maintained 100% accountability and provided asset readiness in defense of 4 CCMDs.

624th Operations Center (624 OC) /
Air Force Cyber Command (AFCYBER)

June 2010 – June 2015

Computer Network Operations (CNO), Computer Network Defense (CND), Computer Network Attack (CAN), Cyber Operations Planning (COP) Planner & Telephony Network Operations (TNO)

- Led Command and Control operations and coordinated execution of offensive Cyber operations with US Cyber Command, countered threats to 625K Air Force systems/\$14B Air Force Information Network (AFIN).
- Supervised 11K Computer Network Attack (CAN) missions on 330K targets and assisted in the capture of 68 high value targets/12 weapons cache and 408 enemies detained. Published 360 CNA taskings orders and deconflicted 5K enemy targets—maximized information operations effectiveness in 4 Areas of Responsibility (AORs)
- Command and controlled 33d Network Warfare Squadron (33 NWS) and 91st Cyberspace Operations Squadron (91st COS) with daily cyber operations (OCO) tasking orders and provided situational awareness briefings to 624th OC senior leaders on NAF/Ops Center mission assurance/results.

VOLUNTEER WORK

- Castroville & Floresville Chamber of Commerce